



For advisers only

Product oversight and governance – Trust Based Integrated Services

The Insurance Distribution Directive (IDD) sets out standards for product approval and product review processes, requiring a robust policy is in place to make sure products have an identified target consumer market and the risks to the identified target market are assessed.

The distribution strategy must also be appropriate to make sure the product is distributed to the identified target market.

This isn't a consumer advertisement. It's intended for advisers and shouldn't be relied upon by customers or any other persons

Product information

Here you can find the information you need about our Trust Based Integrated Services plan.

Product information	Detail
Who is the target market?	<p>Designed for trustees and employers who:</p> <ul style="list-style-type: none">• Offer pensions• Are looking for services to support their trust based pension scheme• Have complex needs• Want to set up a bespoke investment range• Want to provide a qualifying scheme to satisfy auto enrolment provision• Want the scheme to have access to an insured fund range, and• Have new employees or existing employees who want to join the existing pension scheme and for employees who:<ul style="list-style-type: none">– Are in the accumulation stage and building their retirement benefits– Would potentially add further single contributions,– Consolidate other pension pots held elsewhere
Who isn't the product suitable for?	Not designed for trustees or employees who are looking for a contract based solution, or want to offer guaranteed or complex SIPP benefits.

Product information	Detail
What's the suggested distribution strategy?	<p>Employer</p> <ul style="list-style-type: none"> • Adviser - Employee Benefit consultants. • Direct sale to trustees and/or employer. <p>Employee</p> <ul style="list-style-type: none"> • Employees wanting to join the scheme can be added directly by the employer.
What are the main features and characteristics?	<ul style="list-style-type: none"> • Run their own pension scheme framework which is governed by a board of trustees • To allow employees to save for their retirement needs in a tax efficient manner • To allow employees to build up a fund to be used to provide an income when they retire • Access to a bespoke range of investments to construct an appropriate portfolio • To provide employees with the flexibility to provide for their dependents
What are the risks?	<ul style="list-style-type: none"> • The value of employees' investments can go down and they could get back less than they invest, as this product doesn't have investment guarantees. • The value of the pension could be lower than expected if <ul style="list-style-type: none"> – The amount of charges paid are higher than expected – The employee stops or makes lower contributions to the plan – The employee takes benefits from the plan at an earlier age than planned – The employer alters its contribution structure or is unable to continue to contribute to the plan • The law and tax-efficient treatment of the pension scheme changes in future
What are the associated costs?	<ul style="list-style-type: none"> • Bundled product cost which include service and investment charges, which are bespoke based on scheme, investment choice and assets under management.
Is there any circumstances which may cause a conflict of interest to the detriment of your clients?	<ul style="list-style-type: none"> • There are no expected conflicts of interest

This information is based on our current understanding of taxation law and HM Revenue & Customs practice, which may change.

Product governance

We have a detailed proposition development policy for creating and designing new products. We also have a rolling programme of product lifecycle management where we regularly review our products. These product governance arrangements make sure that our products meet the identified needs and objectives of the target market over the lifetime of the product and that the distribution strategy remains appropriate.

Our regular reviews will test the proposition design so it remains fit for purpose and delivers fair customer outcomes, taking into account the complexity of the product and the identified target market.

For more information about the IDD and our approach to facilitating the changes, please speak to your usual Aegon representative.

aegon.co.uk



@aegonuk



Aegon UK



Aegon UK

